



P.O. Box 609 • 1310 Lewisville-Clemmons Road  
Lewisville, NC 27023-0609  
Phone: 1-800-334-2014 • Fax: 1-800-452-7526

#### SHIPPING CHARGES

Order Size	UPS Items	2nd Day	Next Day	Truck
Orders Over \$7,500	FREE Shipping*	25% of order value \$14.56 min	30% of order value \$36.40 min	15% of order value \$62.50 min
Orders Under \$7,500	15% of order value \$6.75 min	25% of order value \$14.56 min	30% of order value \$36.40 min	15% of order value \$62.50 min
All Orders to AK, HI, PR, VI & Canada	UPS Not Available USPS 25% of order	30% of order value. \$26.80 min	35% of order value. \$44.40 min	Contact Kaplan for a freight quote
International Orders contact Kaplan for freight quotes.				

\* Orders over \$1500 will receive free shipping on UPS items, but will incur regular shipping charges on truck items.

#### SHOPPING LIST

Early Childhood Rating Scale (ECERS)

#### CONTACT INFORMATION

Name: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

#### SHIPPING INFORMATION

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_ ZIP: \_\_\_\_\_

#### BILLING INFORMATION

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_ ZIP: \_\_\_\_\_

#### PAYMENT INFORMATION

<input type="checkbox"/> Charge To Kaplan Account Number:	<input type="checkbox"/> Charge To Credit Card:
<input type="checkbox"/> Check or Money Order (enclosed) to: <b>Kaplan Early Learning Company</b>	<input type="checkbox"/> Visa Card Number: _____ <input type="checkbox"/> MasterCard Exp. Date: ____ / ____ <input type="checkbox"/> American Express <input type="checkbox"/> Discover Signature: _____

Image	Product	Sugg Qty	Qty	Price	Total
<b>Space and Furnishings Indoor Space</b>					
	NC-28752 Carolina Multipurpose Shelf Storage	1		\$578.95	
	NC-28756 Carolina 2-Shelf Storage - Solid Back	1		\$499.95	
	NC-28760 Carolina Birch Plywood Double-Sided Storage Island	1		\$799.95	
	NC-33820 Clear Storage Bins - Set of 20	1		\$219.95	

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Early Childhood Rating Scale (ECERS)

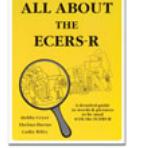
Image	Product	Sugg Qty	Qty	Price	Total
	NC-47147 Carolina Large 5-Shelf Wood Book Display	1		\$308.95	
	NC-5109-DB Tapered Leg Stackable Chair - 9.5" Seat Height - Blue	1		\$54.95	
	NC-5111-DB Tapered Leg Stackable Chair - 11.5" Seat Height - Blue	1		\$57.95	
	NC-70065 Self-Adhesive Pocket Labels - 3" x 5" - Set of 25	1		\$27.95	
	NC-71429-DB Nature Color 42" Round Table with 15-24" Adjustable Legs - Blue	1		\$309.95	

**Furnishings for care, play and learning**

	NC-89687-DB Bench - Dark Blue	1		\$140.95	
	NC-33354 Soft Alphabet Carpet - Natural Colors - 8' x 12' Rectangle	1		\$499.95	
	NC-37396 Modern Vinyl Couch - Brown	1		\$319.95	
	NC-37397 Modern Vinyl Chair - Brown	1		\$279.95	

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#### Early Childhood Rating Scale (ECERS)

Image	Product	Sugg Qty	Qty	Price	Total
	NC-67604 Pillows - Set of 3 - Natural	1		\$259.95	
	NC-93882-LG 30" Vinyl Bean Bag Chair - Lime Green	1		\$119.95	
<b>Room Arrangement for Play and Learning</b>					
	NC-18893 Inspiring Spaces for Young Children - Paperback	1		\$34.95	
	NC-11841 Early Childhood Environment Rating Scale®, Revised (ECERS-R™)	1		\$28.95	
	NC-46796 All About The ECERS-R™ - Book	1		\$49.95	
<b>Child-Related Display</b>					
	NC-85639 Adhesive Backed Friction Clips	1		\$20.95	
	NC-89774 Diverse Smiling Faces From Around the World Poster - Set of 12	1		\$21.95	
	NC-63716 Animals and Nature from Around the World Posters - Set of 12	1		\$21.95	
	NC-63717 Diverse Family Structures Classroom Posters - Set of 12	1		\$21.95	

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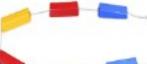
Image	Product	Sugg Qty	Qty	Price	Total
	NC-37037 Weather Posters - Set of 12	1		\$21.95	

**Gross Motor Equipment**

	NC-12395 Kaplan Gross Motor Skills Kit	1		\$219.95	
	NC-12725 Rocky Boat	1		\$298.95	
	NC-40534 A World of Parachute Play CD	1		\$19.95	
	NC-4901 Scooter Boards - Set of 6	1		\$164.95	
	NC-61445 GONGE Tactile Discs - Set of 10	1		\$145.95	
	NC-62401 Outdoor Pillows - Set of 4	1		\$319.95	
	NC-62845-SL Kaplan 10" Get Movin Trike - Red/Silver	1		\$204.95	
	NC-62853-SL Smooth Rider 3-Wheel Scooter - Red/Silver	1		\$220.95	

**SHOPPING LIST**

Early Childhood Rating Scale (ECERS)

Image	Product	Sugg Qty	Qty	Price	Total
	NC-63020 Track and Field Kit - 24 Pieces	1		\$269.95	
	NC-81900 Step A Logs For Children	1		\$89.95	
	NC-86020 Body Poetry: Yoga Card Poses with Three Levels of Difficulty	1		\$33.95	
	NC-86668 Toss Across	1		\$33.95	
	NC-91094 Six Pin Bowling Set with Foam Ball	1		\$45.95	
	NC-91106 Small Soccer Pop Up Goals	1		\$79.95	
	NC-95870 12" Outdoor Durable Rainbow Cone - Set of 6	1		\$74.95	
	NC-95873 9" Poly Spots for Setting Zones or Bases - Set of 6	1		\$23.95	
	NC-98348 Village Traffic Signs Set	1		\$240.95	
	NC-99075 Child's Safety Helmet Size Small - Fluorescent Blue	2		\$29.95	

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Early Childhood Rating Scale (ECERS)

Image	Product	Sugg Qty	Qty	Price	Total
<b>Meals / Snacks</b>					
	NC-86473 Family Style Dining Kit for 12	2		\$374.95	
<b>Nap / Rest</b>					
	NC-31605 Boombbox CD/FM Media Player with Bluetooth® Receiver	1		\$151.95	
	NC-46566 Cot Name Clips - Set of 5	1		\$12.95	
	NC-62940-BL Standard Premium Cot Sheet - Blue	1		\$17.95	
	NC-62983-BL Premium Cot Blanket - Blue	1		\$18.95	
	NC-84891 Standard Cot Carrier - Gray	1		\$99.95	
	NC-84934-DB Standard Cot - Dark Blue - Single	1		\$79.95	
<b>Health Practices</b>					
	NC-32438 Healthy Smiles Dental Model	1		\$39.95	
	NC-48068 Toothbrush Rack with Toothbrushes & Covers	1		\$66.95	

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Early Childhood Rating Scale (ECERS)

Image	Product	Sugg Qty	Qty	Price	Total
	NC-34668 Brushing Your Teeth Poster - Set of 12	1		\$13.95	
	NC-34617 Handwashing Poster - Set of 12	1		\$13.95	
<b>Safety Practices</b>					
	NC-30314 First Aid Fanny Pack - 48 Pieces	1		\$52.95	
	NC-80691 Classroom First Aid Kit	1		\$69.95	
	NC-37377 Skin Tone Bandages Kit - 8 Packs - 240 Total Bandages	1		\$37.95	
<b>Books and Pictures</b>					
	NC-22092 Different Abilities Books - Set of 7	1		\$84.95	
	NC-46687 Library Starter Books - Set of 13	1		\$163.95	
	NC-47634 Community Helpers Felt Set - 28 Pieces	1		\$27.95	
	NC-47830 Celebrate Diversity Around the World Books - Set of 8	1		\$72.95	

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Early Childhood Rating Scale (ECERS)

Image	Product	Sugg Qty	Qty	Price	Total
	NC-51105 My Family Books - Set of 4	1		\$31.95	
	NC-51157 Friends and Community Books - Set of 5	1		\$39.95	
	NC-51187 Social and Emotional Encouragement Books - Set of 7	1		\$60.95	
	NC-60576 English and Spanish Story Books - Set of 8	1		\$69.95	
	NC-71566 Learning to Manage Your Feelings Books - Set of 6	1		\$55.95	
	NC-71624 Phonemic Awareness Books - Set of 7	1		\$62.95	
	NC-71668 Career Books - Set of 8	1		\$42.95	
	NC-71733 Keeping Our Body Healthy Books - Set of 6	1		\$53.95	
	NC-82009 Ann Morris Books - Set of 6	1		\$39.95	
	NC-36593 All Families Are Special Books - Set of 4	1		\$75.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-36280 Supporting Self-Esteem Books - Set of 4	1		\$71.95	

**Encouraging Children to Communicate**

	NC-17023 9" x 12" White Drawing Paper - 500 Sheets	1		\$15.95	
	NC-30707 All About Me Mirrors - Set of 4	1		\$27.95	
	NC-33394 Crayola® 8-Pack Write Start Colored Pencils - Single	1		\$5.95	
	NC-46167 Occupation Puppets - Set of 8	1		\$139.95	
	NC-46175 Cell Phones - Set of 2	1		\$21.95	
	NC-46504 Jumbo Try-Rex Triangular Pencil with Eraser - 1 Dozen	1		\$9.95	
	NC-61129 Seasons Felt Set - Set of 4	1		\$57.95	
	NC-62369 Plush Bigmouth Animal Hand Puppets - Set of 8	1		\$134.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-62921 Emotion-oes Board Game	1		\$15.95	
	NC-62962 Feels-Write Lowercase Letter Stones	1		\$89.95	
	NC-63012 Feelings Friend Emotional Plush	1		\$49.95	

**Encouraging Children to Use Language**

	NC-46408 Chunky Bead Set	1		\$56.95	
	NC-47875 Primer Practice Balance With Clear Buckets	1		\$24.95	
	NC-61039 Sorting Shells Loose Parts - Set of 48	1		\$27.95	
	NC-62919 My Feelings Carpet - 4' x 6' Oval	1		\$184.95	
	NC-62921 Emotion-oes Board Game	1		\$15.95	
	NC-82213 Learning to Sequence Sets - Set of 3	1		\$28.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-86909 Jumbo Lacing Beads - 360 Pieces	1		\$39.95	
	NC-86920 Snap Together - 360 Pieces	1		\$37.95	
	NC-86923 Nuts and Bolts - 72 Pieces	1		\$29.95	
	NC-91035 Textured Colored Bear Attribute Counters	1		\$19.95	
<b>Fine Motor</b>					
	NC-22025 Makit Woodbuilders - 70 Pieces	1		\$36.95	
	NC-31497 Clip Sticks & Connectors - 460 Pieces	1		\$35.95	
	NC-31535 Transparent Light and Color Blocks - 108 Pieces	1		\$74.95	
	NC-31558 LEGO® Classic Large Brick Box - 10698	1		\$79.95	
	NC-48099 MAGNA-TILES® 100-Piece Clear Colors Set	1		\$144.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-61194 Wooden Colors and Words Puzzles - Set of 8	1		\$44.95	
	NC-62936 Breakfast, Lunch, and Dinner Meal Puzzles - Set of 3	1		\$44.95	
	NC-63746 12-Piece Cultural Food Puzzles with Real Images - Set of 6	1		\$79.95	
	NC-81967 Deluxe Log Building Set - 250 Pieces	1		\$57.95	
	NC-62924 Construction Floor Puzzle - 24 Pieces	1		\$29.95	
	NC-32230 Large Knob Animal Puzzles - 2 Sets with 4 Animals	1		\$58.95	
	NC-37606 Peg Puzzles - Set of 4	1		\$49.95	
<b>Art</b>					
	NC-13427 Crayola® Chalk 12 Packs - Assorted Colors - 12 Boxes	1		\$13.95	
	NC-16170 Kaplan Washable Tempera Paint Gallon Assortment - Set of 8	1		\$135.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-17023 9" x 12" White Drawing Paper - 500 Sheets	1		\$15.95	
	NC-30106 Fiskars® Scissors Classroom Pack - Set of 12	1		\$49.95	
	NC-30129 Crayola® Model Magic - 2 lb. White	1		\$31.95	
	NC-30187 Glitter Shaker .75 oz 6 different colors - Set of 12	1		\$24.95	
	NC-30379 12" Chenille Stems - 400 Pieces	1		\$12.95	
	NC-30753 Wooden Tabletop Easel	1		\$69.95	
	NC-31078 Large Easy Apply Glue Sticks - Set of 30	1		\$19.95	
	NC-31543 Life Science Stencils of Bugs and Animals - Set of 24	1		\$21.95	
	NC-34055 Big Art Box with Assorted Art Materials	1		\$94.95	
	NC-34789 Gallon-Size Bottle Pump Dispenser - Single	1		\$4.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-46045 Kaplan 16 oz. Finger Paints - Set of 6	1		\$23.95	
	NC-47329 8 Watercolor Paint Trays with Brush - Set of 12	1		\$29.95	
	NC-47358 All-Purpose Glue 4 oz.	4		\$0.95	
	NC-47361 All-Purpose Glue Gallon - Set of 4	1		\$79.95	
	NC-60448 Non Spill Paint Pots - Set of 10 Without Brushes	1		\$20.95	
	NC-61174 ABC & Numbers Dough Cutter Set	1		\$27.95	
	NC-61314 Vinyl Kaplan Splash Mat	1		\$14.95	
	NC-61322 Standard Crayons Class Pack - 800 Per Box in 8 Different Colors	1		\$59.95	
	NC-61325 Washable Broad Tip Marker Class Pack - 200 Per Box	1		\$79.95	
	NC-84653 Easy-to-Grip Stamps - Giant Shapes	1		\$21.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-84712 Easy to Grip Colored Chubby Brushes - Set of 30	1		\$34.95	
	NC-88658 Child's Art Apron with Long Sleeves - Set of 4	1		\$59.95	
<b>Music and Movement</b>					
	NC-1384 Maracas	1		\$11.95	
	NC-30398 25-Player Rhythm Band Kit with 10 Instruments	1		\$179.95	
	NC-30440 Dr. Jean's CD Collection - Set of 4	1		\$84.95	
	NC-31484 Shake, Rattle and Rhythm Kit	1		\$112.95	
	NC-31605 Boombox CD/FM Media Player with Bluetooth® Receiver	1		\$151.95	
	NC-337194 Greg & Steve: We All Live Together CD Set - Set of 4	1		\$67.95	
	NC-95297 Rainbow Rhythm Ribbons - Set of 6	1		\$27.95	
<b>Blocks</b>					

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-30854 Unit Blocks Classroom Set II - 200 pieces - 28 shapes	1		\$581.95	
	NC-30981 Wooden Transportation Set - 24 Pieces	1		\$104.95	
	NC-30983 Vinyl Career Figures - 12 Pieces	1		\$48.95	
	NC-31528 Wildlife Animals Collection - Set of 32	1		\$99.95	
	NC-45112 Multi-Generational Block Family Play Set - Caucasian	1		\$35.95	
	NC-45113 Multi-Generational Block Family Play Set - African-American	1		\$35.95	
	NC-47303 Block Play Friends With Diverse Abilities	1		\$35.95	
	NC-60303 Birch Wood Hollow Block Set - 40 Pieces	1		\$919.95	
	NC-89520 Zoo Animals and Babies Mini Set - 24 Pieces	1		\$29.95	
	NC-95256 Miniature Traffic Signs 7" High - 13 Pieces	1		\$35.95	

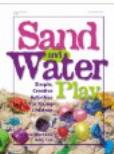
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Image	Product	Sugg Qty	Qty	Price	Total
	NC-95876 Block Family Multi-Generation Play Set - Hispanic	1		\$35.95	
	NC-95877 Multi-Generation Block Family Play Set - Asian	1		\$35.95	
<b>Sand and Water</b>					
	NC-16378 Waterworks Play Kit - 70 Pieces	1		\$109.95	
	NC-30328 Prehistoric Fossil Dig	1		\$69.95	
	NC-30669 Colorful Handy Scoops™ - Set of 4	1		\$18.95	
	NC-31487 Classroom Water Play Set - 35 Pieces	1		\$71.95	
	NC-46928 Aluminum Scoops & Sifter Set	1		\$75.95	
	NC-61314 Vinyl Kaplan Splash Mat	1		\$14.95	
	NC-80647 Fun In the Sun Play Set	1		\$74.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-97734 Sand and Water Play Book: Simple, Creative Activities for Young Children - Paperback	1		\$12.95	
<b>Dramatic Play</b>					
	NC-13861 Pretend & Play™ Kitchen Set - 76 Pieces	1		\$67.95	
	NC-21252 A World of Food Board Books - Set of 5	1		\$39.95	
	NC-2699 Acrylic Mirror	1		\$198.95	
	NC-31138 Soft and Cozy Doll Blankets - Set of 4	1		\$36.95	
	NC-31657 Wooden Wedgie Families - 28 Pieces	1		\$71.95	
	NC-32148 Wooden Doll High Chair	1		\$128.95	
	NC-32149 Wooden Doll Bed with Bedding	1		\$128.95	
	NC-33007 Large Calculator Pretend and Play Cash Register	1		\$54.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-33166 Carolina Dress-Up Center	1		\$335.95	
	NC-46175 Cell Phones - Set of 2	1		\$21.95	
	NC-46933 Doctor Kit	1		\$47.95	
	NC-70128 Housekeeping Stand with Accessories	1		\$149.95	
	NC-70135 Mailbox for the Classroom	1		\$84.95	
	NC-84713 Life-Size Pretend Play International Food Collection	1		\$134.95	
	NC-84721 Grocery Store Play Food	1		\$126.95	
	NC-89224 One Piece Outfits with Blanket for 14" Dolls	1		\$44.95	
	NC-89271 1-10 Counting Cans with Fruits and Vegetables	1		\$62.95	
	NC-32461 13" Multiethnic Dolls - Set of 8	1		\$287.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-32402 Dramatic Play Garments - Set of 5	1		\$199.95	
<b>Science and Nature</b>					
	NC-146515 Very First Magnet Kit	1		\$39.95	
	NC-24015 Sensory Eco-Biosphere Plant Dome with 5 Different Seeds	1		\$33.95	
	NC-26116 The Budding Scientist - Paperback - Paperback	1		\$9.95	
	NC-26125 Math and Science Investigations - Paperback	1		\$24.95	
	NC-47875 Primer Practice Balance With Clear Buckets	1		\$24.95	
	NC-61039 Sorting Shells Loose Parts - Set of 48	1		\$27.95	
	NC-62610 Jumbo Eyedroppers With Stand	1		\$21.95	
	NC-63019 Wooden Magnification Stacking Blocks - 6 Pieces	1		\$43.95	

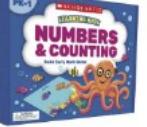
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Image	Product	Sugg Qty	Qty	Price	Total
	NC-86263 Transparent Stacking Tower - 6 Pieces	1		\$41.95	
	NC-86380 Scents Sort Match-Up Science and Sensory Kit	1		\$59.95	
	NC-89683 Wooden Preschool Light Table	1		\$429.95	
<b>Math / Numbers</b>					
	NC-15834 The Big Tape	1		\$14.95	
	NC-31164 Fruit Counters - 108 Pieces	1		\$24.95	
	NC-42802 Wooden Colorful Shapes and Sizes Geo Forms	1		\$46.95	
	NC-46332 Classroom Thermometer	1		\$9.95	
	NC-46408 Chunky Bead Set	1		\$56.95	
	NC-60337 Pattern Blocks & Boards with Wooden Shape Blocks	1		\$27.95	

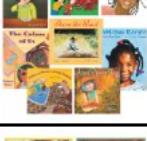
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Image	Product	Sugg Qty	Qty	Price	Total
	NC-60352 Teaching Cash Register	1		\$77.95	
	NC-62952 Dinosaur Bones Match & Measure Set	1		\$47.95	
	NC-62953 Ladybug Stones - 22 Pieces	1		\$40.95	
	NC-62963 Feels-Write Number Stones - Numbers 0 - 9	1		\$67.95	
	NC-66308 Numbers Puzzles: 1-12	1		\$54.95	
	NC-82150 Multi-Color Linking Cubes with Jar - 150 Pieces	1		\$19.95	
	NC-82503 Colorful Multi-Shape Links with Jar - 500 Pieces	1		\$28.95	
	NC-84568 The GIANT Encyclopedia of Math Activities for Children 3 to 6 - Paperback	1		\$34.95	
	NC-91035 Textured Colored Bear Attribute Counters	1		\$19.95	
	NC-81941 Learning Mats: Numbers & Counting	1		\$16.99	

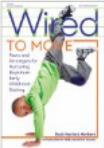
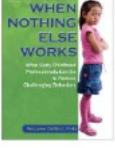
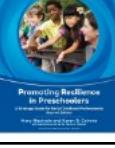
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Image	Product	Sugg Qty	Qty	Price	Total
<b>Appropriate Use of Technology</b>					
	NC-28922 Shine-2 Tablet Solution	1		\$849.95	
<b>Promoting Acceptance of Diversity</b>					
	NC-22092 Different Abilities Books - Set of 7	1		\$84.95	
	NC-31484 Shake, Rattle and Rhythm Kit	1		\$112.95	
	NC-31829 New Sprouts® Vegetables Stir Fry Set	1		\$29.95	
	NC-35688 Multicultural Books - Set of 7	1		\$69.95	
	NC-46364 Block Play Vinyl Career Figures	1		\$55.95	
	NC-46713 Kaplan Kids Puppets - Set of 7	1		\$134.95	
	NC-47830 Celebrate Diversity Around the World Books - Set of 8	1		\$72.95	
	NC-82009 Ann Morris Books - Set of 6	1		\$39.95	

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	NC-84713 Life-Size Pretend Play International Food Collection	1		\$134.95	
	NC-88865 Multicultural Families of the World Posters - Set of 8	1		\$25.95	
	NC-37433 Dolls with Special Needs 15" - Boy with Cochlear Implant	1		\$66.95	
	NC-37449 Dolls with Special Needs 15" - Girl with Down Syndrome and Glasses	1		\$66.95	
<b>Discipline</b>					
	NC-20225 Socially Strong, Emotionally Secure - Paperback	1		\$24.95	
	NC-22603 FLIP IT!® Transforming Challenging Behavior - Paperback	1		\$14.95	
	NC-27684 Wired To Move: Facts and Strategies for Nurturing Boys in an Early Childhood Setting - Paperback	1		\$19.95	
	NC-27687 When Nothing Else Works - Paperback	1		\$29.95	
	NC-29021 Promoting Resilience in Preschoolers (Strategy Guide), 2nd Edition	1		\$49.95	

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Image	Product	Sugg Qty	Qty	Price	Total
	NC-61268 Preschool Classroom Management - Paperback	1		\$24.95	
<b>Staff-Child Interactions</b>					
	NC-61268 Preschool Classroom Management - Paperback	1		\$24.95	
<b>Interactions Among Children</b>					
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	NC-24534 Learn Every Day®: The Preschool Curriculum	1		\$149.95	
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	NC-34923 The GIANT Encyclopedia of Circle Time and Group Activities for Children 3 to 6 - Paperback	1		\$34.95	
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<p style="text-align: right;"><b>Sub Total:</b> _____</p> <p style="text-align: right;"><b>Sales Tax*:</b> _____</p> <p style="text-align: right;"><b>Shipping Charges**:</b> _____</p> <p style="text-align: right;"><b>Total:</b> _____</p>					

**SHOPPING LIST****Early Childhood Rating Scale (ECERS)**

Image	Product	Sugg Qty	Qty	Price	Total
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\* For Delivery in AL, AZ, CA, CO, CT, FL, GA, IL, IN, KS, LA, MD, MI, MN, MO, NC, ND, NJ, NY, OH, OK, PA, SC, TN, TX, UM, VA, WA, and WI  
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